



# Quarterly Data Report

## Q3 2023



*(All data in this report is as of August 24th, 2023, unless otherwise stated.)*

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# Quarterly Data Benchmarks



# Microbusiness Benchmark Data

	<u>Total Number</u>	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Micro Businesses	503	36%	25%	+11%

<u>License Type</u>	<u>Number of Microbusinesses</u>	<u>Percent of License Class</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Class 1 Cultivator	131	37%	15%	+22%
Class 2 Manufacturer	69	29%	15%	+14%
Class 5 Retailer	313	37%	15%	+22%



# Diversly Owned Benchmark Data

	<u>Number</u>	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Minority Owned	665	47%	15%	+32%
Woman or Disabled Veteran Owned	638	46%	15%	+31%



# Conditional License Benchmark Data

	<u>Number</u>	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Conditional Licenses Issued	1336*	93%	35%	+58%

\*Conversions to Annual are included with Conditional licensees for this benchmark per statute





# ODI Update: Diversely-Owned Certification Data

DOB Certification Type	New AU Licenses		Expansions	Percent of Licenses Awarded	
	Annual	Conversion	2019 RFA	New AU	Total Awarded
MBE	21	26	0	20%	16%
WBE	27	32	3	26%	22%
MWBE	12	32	5	19%	17%
DVOB	5	4	0	4%	3%
No Certification	32	40	49	31%	42%
<b>Sub Total by Type</b>	<b>97</b>	<b>134</b>	<b>49</b>	<b>100%</b>	<b>100%</b>
<b>Sub Total by Group</b>	<b>231</b>		<b>49</b>		
<b>Grand Total</b>	<b>288</b>				

Benchmarks Including Expansion Licensees			
	Percent of Licensees	Benchmark	Plus/(Minus)
Minority Owned	33%	15%	+18%
Woman or Disabled Veteran Owned	42%	15%	+27%



# Reconciled Race/Ethnicity for Annual Awardees

Reconciled Race/Ethnicity Table (DORES/Self-Report)		
<u>Race</u>	<u>Number</u>	<u>Percentage</u>
White	81	35.1%
Asian	49	21.2%
Black or African American	41	17.7%
Latino	22	9.5%
No Majority	19	8.2%
Other or Not Listed	18	7.8%
American Indian or Alaska Native	1	0.4%
Grand Total	231	100.0%

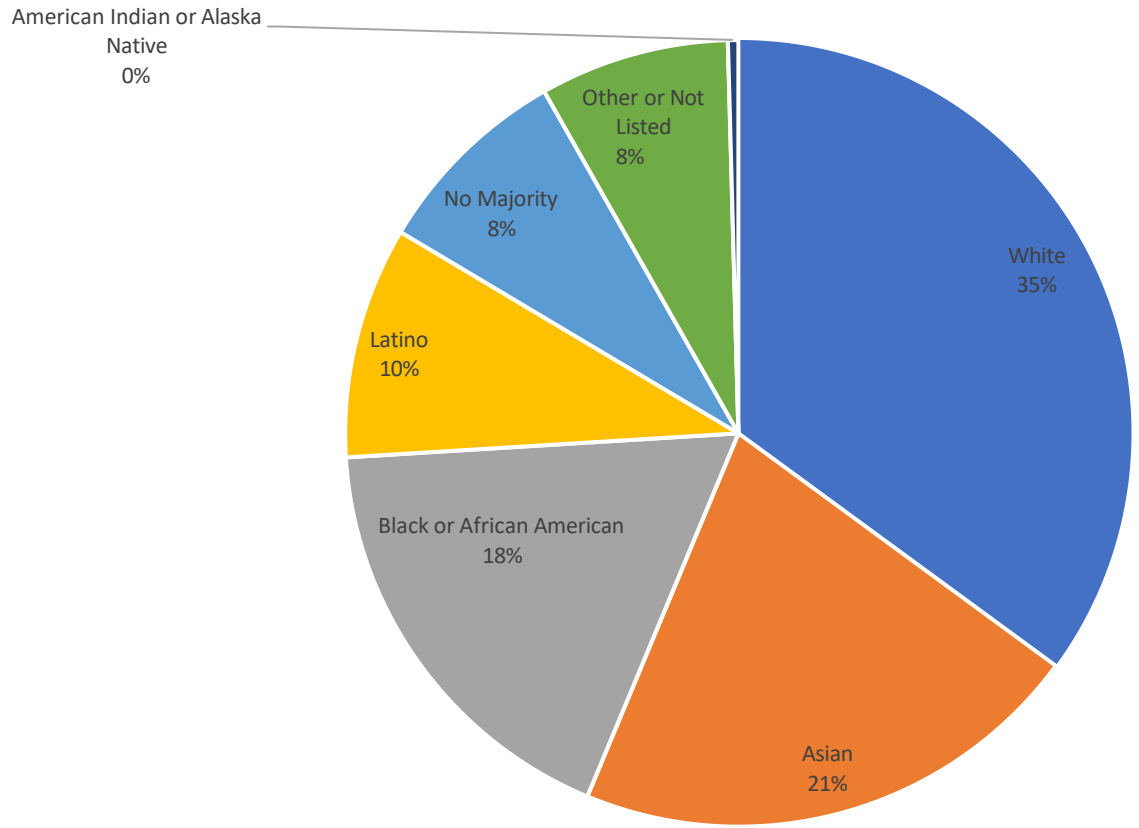
**Note: Includes all Annual/Conversion to Annual Awardees**





# Reconciled Race/Ethnicity for Annual Awardees

Reconciled Majority Ownership (DORES/Self-Report)



**Note: Includes all Annual/Conversion to Annual Awardees**